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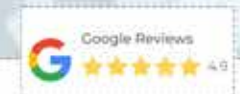
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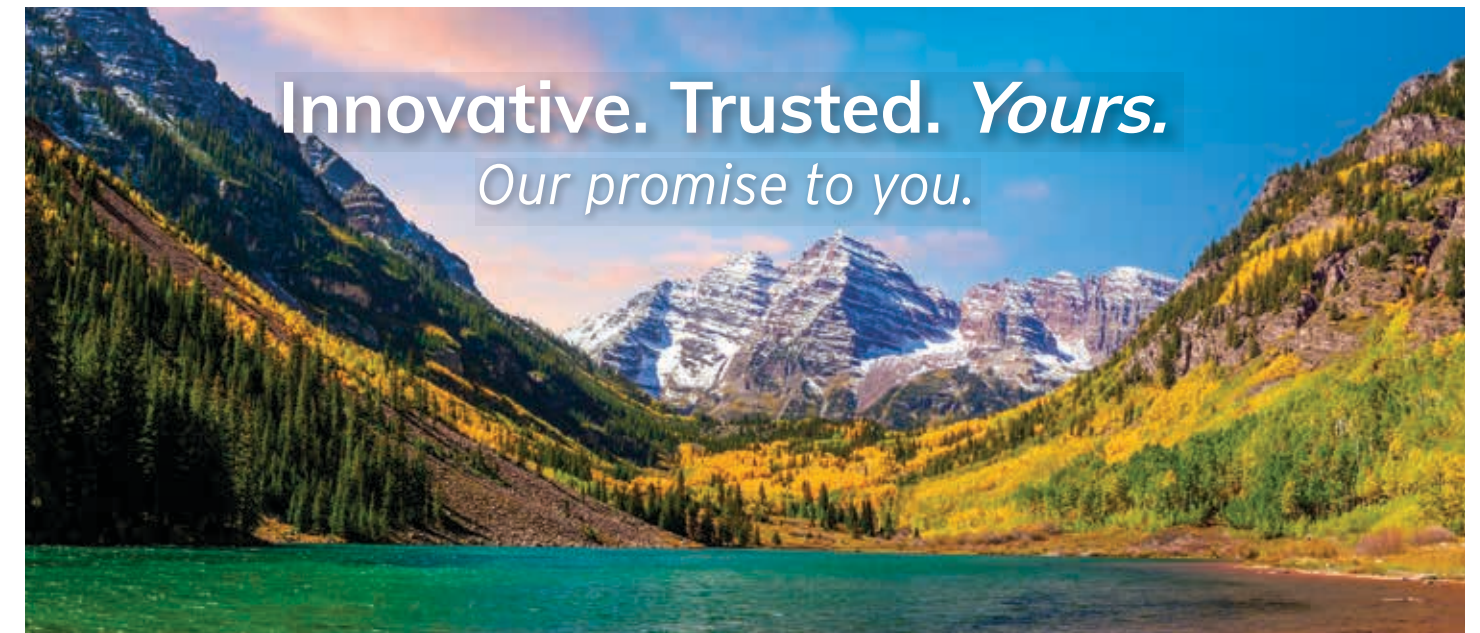
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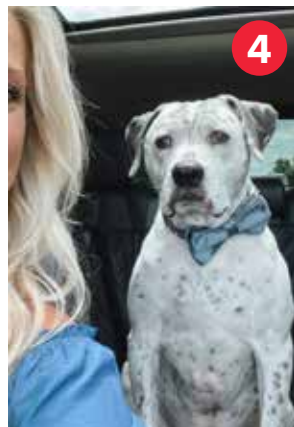
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- 7. "Sponsor Spotlight" sneak peak! Jason Maier of Renovation Sells. Here with his adorable buddy, Hank.
- 8. James behind the scenes with Brooke Vanhavermaat
- 9. A big welcome to DRP new business partner, Melissa Ryland and Axium Inspections!
- 10. Meet DRP's new business partner, Brendon Ericson -- with the Brendon Ericson Group at Allstate
- 11. Coming soon! Michael Coleman with Compass, posing here with Pebbles and Bam Bam ... and James!
- 12. The amazing Cassidy Benson with her brokerage spotlight!



- 1. Nicolette Thomas and her sons celebrate her story in the July issue!
- 2. Nicolette with her recent DRP story!
- 3. Brittany Bouse — story coming soon!
- 4. Behind the scenes with Sebastian and his agent friend, Brittany Bouse!
- 5. A big WELCOME to Thomas James Homes, our new business partner!
- 6. So honored to share Kerem Szczebak's story in our May issue!



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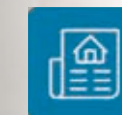
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By Michele Weingarden

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PEOPLE GET
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WANT AND
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OUR HOMES ARE
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GET THERE.

Working her way across America in media marketing and advertising sales, Lori Corken experienced a myriad of markets up close and personally as a home buyer and seller.

“As a mother of two amazing kids, I know first-hand how much a home means to a family and the process it takes to successfully buy and sell a home because I’ve done so in eight different states and eight different markets. I’ve learned that we all live similar lives, just in different houses,” Lori shares.

It was in 2000, when her family moved from Arizona to Denver, that Lori first fell in love with the idea of applying her sales experience to marketing houses. The pace and beauty of Colorado beckoned Lori to put down roots, and she decided it was a good time to try something new. Starting out with a large, national firm in Lone Tree, she learned the market quickly and recognized that she wanted to offer more to clients than a traditional brokerage did, so she set out on her own.

Twenty years later, her built-from-scratch brokerage, Corken + Company, is wildly successful and offers all real estate services under one roof, including luxury buying, selling, leasing, property management, relocation and commercial real estate services. Lori calls this “real estate solutions without limits.”

“We find solutions to even the toughest transactions. When most REALTORS® would see obstacles, we find opportunities.”

The team has grown from Lori alone to over 11 agents today, with her son, Cameron, as her business partner and her daughter, Caiti, working in their marketing office. Over this 20-year period, Lori has consistently ranked in the top 1% of South Metro Denver REALTORS®, and Corken + Company ranks in the top 10 leasing teams in Colorado.

“I’ve always had a passion for helping people get what they want and get a great deal while doing it. Our homes are where most of us grow our families, and I wanted to be at the forefront of helping a family get there. I found my market, and our brand has only continued to grow to an

...

all-encompassing approach to supporting our clients in every facet of their real estate journey.”

Proclaiming that she learned business from the school of hard knocks, she has always worked hard and played hard. In fact, a professor of hers at Babson College quickly noted her passion and drive for business and encouraged her to get out into

the field sooner rather than later. She took the advice, left school early, and educated herself in sales and the real estate industry through hands-on life experience.

“Being a good REALTOR® is being able to listen and hear what your clients are saying. Listen to people’s stories and find out what they need. The key is then being able to decipher

what they are trying to tell me and guiding them to the right property.”

She says her late father, Mark Levine, demonstrated work ethic and drive best. “His life motto was, ‘We all put our pants on the same way in the morning.’ He meant, of course, that at the root, we are all the same. It is important to me that I treat everyone I meet with grace and respect, just as my father would.”

“**BEING A GOOD REALTOR® IS BEING ABLE TO LISTEN AND HEAR WHAT YOUR CLIENTS ARE SAYING.** LISTEN TO PEOPLE’S STORIES AND FIND OUT WHAT THEY NEED.



The one person she hadn’t much thought about remembering to treat with grace was herself — until she suffered a stroke three years ago. As her mind spun, worrying about what was going to happen, who would take care of her children and why she couldn’t speak, she realized that her children and her team were teaching her what she sought to teach them all along. They stepped in right where Lori had left off.

“That’s when I realized my glass wasn’t half empty — it was overflowing! I was determined to fix myself. It wasn’t easy, but the outpouring of support from my family, friends and clients was overwhelming. I learned humility, trust, how to ask for help, courage and most of all, grace,” Lori shares. “I firmly believe that whether in business or in life, it’s not how you fall but rather how you get up. I chose to stand up. Through grace and perseverance, I am stronger and better than ever.”

Truly, she hasn’t missed a beat. The same week of her stroke, while recovering in the hospital, she sold three houses. Her drive only magnified. As she learned from

this experience, she was ready to build the team around her and watch Corken + Company grow.

Real estate is no longer Lori’s sole passion; she is now working to help others find their voices through her interview series, *Power Of A Voice*. After her stroke, she yearned to share her experience, hoping it might help others who were facing obstacles in their own lives. Through *Power Of A Voice*, Lori’s guests have a platform to share their life stories, ranging from personal struggles and triumphs to business accolades and special projects. Over 20 guests have been featured on *Power Of A Voice*, and the list of powerful stories only continues to grow.

“We all share parts of the human experience. We have all faced triumphs and challenges, joy and pain, gratitude and grief at some point in our lives. My journey has not been an easy one. My speech is still not perfect, but I am determined to get my story out there in the hopes that I can help one person. Through *Power Of A Voice*, my mission is to focus on what brings us together and help people find their voices and find power in their vulnerability.”

Whether you are looking to share your voice or find your dream home, Lori Corken proves that hard work and determination are unstoppable.



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HERITAGE TITLE



While the song “We Are Family” by Sister Sledge might remind you of a dance at a recent celebration, Heritage Title Company has embraced the song as their company theme.



“We truly feel like everyone who works with us *is* family. Our employees are the heart of our company, and we strive every day to make sure they know we appreciate them and value them,” Vice President of Sales, Jennifer Welte shares.

The company’s culture and professionalism truly help it stand out in the title industry, and employee satisfaction plays a central role in ensuring top-notch customer service is consistently delivered at the highest standard. “We’re honored that several of our employees have dedicated their entire careers to Heritage Title. We recently celebrated many 30- and 40-year anniversaries, which speaks volumes about the environment we have cultivated over the last 45 years.”

As a proud Colorado company since 1977, Heritage Title closes every type of transaction in the real estate realm, including commercial. The top priority always being to “ensure all of our clients have a memorable and enjoyable transaction when they close with Heritage Title.”

Sales executives are highly visible in the marketplace and take pride in establishing long-lasting partnerships with their clients. They stand ready to assist agents, lenders and investors in scaling their business to whatever productivity goal is set. The team is well trained in cutting-edge technology, masterminding and utilizing various products proven to help REALTORS® save time, save money and get more listings, especially in a fluctuating market.

Heritage Title’s escrow officers bring a high level of thoroughness and attention to detail to every transaction they touch. Their professionalism allows them to handle the many facets of the real estate closing process. Whether a REALTOR®’s client is buying their first home, downsizing, refinancing or dealing with an estate situation, Heritage Title’s escrow officers are there to give peace of mind at one of the most important moments of a client’s life.

After nearly 45 years in Colorado, Heritage Title’s operation includes an in-house builder team, construction disbursement department, knowledgeable title officers and local underwriting. Having local underwriters and title officers within the company’s operation allows for business decisions to be made at a local level with the knowledge and history of the Colorado market.

“One of the things I love most about our title officers is that they want to work with our clients and help them through complex situations when they arise,” Jennifer shares. “And might I add, our escrow team is hands down the best of the best in the industry!”

A founding principal at Heritage is giving back to the local community, and the company created Heritage Hearts in Partnership, or HHIP, in 2001. “We think it’s important that our outreach goes beyond the real



estate industry and touches those in need. We have partnered with HomeAid, Extreme Community Makeover, Brother's Redevelopment, Habitat for Humanity, as well as many other non-industry-related charities over the years. We truly believe that giving our time to these organizations has a farther reach than simply writing a check. Our employees are eager and encouraged to volunteer their time and resources to the many organizations we support. We realize that if we want to make a difference in this world, it has to start with each and every one of us."

Today more than ever, it's important to look at a title company's financial strength. Being part of the FNF family, Heritage has been ranked No. 238 on the Fortune 500 in 2022, which is the highest-ranked company in the title insurance industry. The internal financial strength and backing by FNF gives clients and their customers peace of mind that Heritage Title has the reserves in place to pay claims, when necessary.

"After 30 years with Heritage Title Company, I am incredibly proud of the strong Heritage family that we have become today. We have weathered the ups and downs of the real estate and lending industry, and through it all, we have been able to provide the white glove service we are known for. I am confident that we will continue to give excellent customer service, provide business solutions to our valued clients and, as our tag lines says, make every transaction personal. Thank you for entrusting your transactions to Heritage Title Company," says Jennifer Williams, President of Heritage Title.

Jennifer Welte
Vice President of Sales
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Photos provided by Josh Yeddis
By Michele Weingarden



COMPASS

JOSH YEDDIS

THE FULDA FOUNDATION



There are events in life that forever change and shape your path forward. For Josh Yeddis, that life-altering event took place in 2010 when he participated in a young leadership mission to Israel. This trip, comprised of over two dozen Denver young adults, helped encourage, grow and foster the next generation of community leaders while also building lifelong friendships. A chance encounter on that trip set Josh's path of philanthropy, giving back to the community and the world at large while also filling a hole in Josh's life he didn't know he had.

The life-changing moment came upon Josh hearing what he describes as a modern-day exodus. A young Ethiopian-Israeli man, Noah, told the group about his journey of walking by foot from his rural Ethiopian village through civil war in Sudan to reach Israel, the Promised Land. When he finally arrived (three months later), he was hit with a hard reality — entering into a highly modern and technological society, including a new language and modern conveniences such as electricity and running water — things he and his fellow tribal members had never seen or experienced before.

Ethiopian Jews are considered the lost tribe of Israel and began immigrating to Israel in the late 1980s to flee political instability. Integration into modern Israel has been a

significant challenge and far more difficult for Ethiopian Jews than it has for Soviet Jews who arrived in mass in a similar timeframe. Even to this day, half of the Ethiopian Israeli community lives below the poverty line, and many older Ethiopians are illiterate. As a result, many Ethiopian-Israeli youths are at an extreme disadvantage, living in poverty in gang-stricken neighborhoods with little opportunity for advancement.

Josh left Israel with the emotional stories of Noah and other Ethiopian-Israelis he met weighing heavily on his heart. Shortly thereafter, fellow mission participant and eventual Fulda Foundation Co-Founder Ben Brettmann approached Josh about wanting to do something more to help these Ethiopian-Israeli youth succeed. Ben had immigrated to the United States from Fulda, Germany, at the age of 8 and could directly relate to the difficulty of transitioning to a foreign land and society. Josh and Ben would go on to create a non-profit based on this passion; the Fulda Foundation would empower disadvantaged youth to improve their life's path. This began Josh's personal path of performing "Tikkun Olam," Hebrew for "repairing the world."

The Fulda Foundation began by conducting hands-on service projects to benefit youth in the Israeli city of Lod. Lod is a longstanding sister city of Denver and is where a significant portion of the

...

•••

Ethiopian-Israeli population lives. The first service project mission was held in 2011. Josh and Ben brought seven community members with them to Lod to renovate a Youth Outreach Center and study hall, working side by side with Ethiopian youth and ultimately providing them a safe place to congregate after school and keep them off the streets. Several additional service missions followed over the course of the next five years, working directly with the local youth and ultimately building strong bonds with the community, which in turn began fostering the community's growth and development.

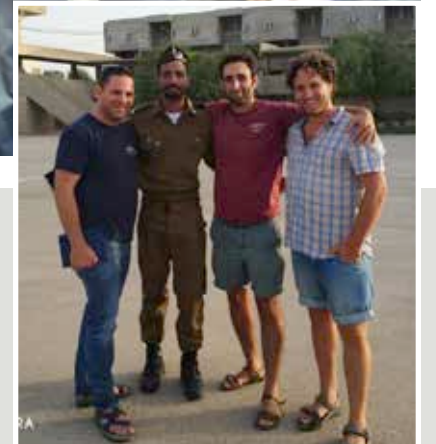
After one such trip concluded, Josh received an email from one of the boys he had been working with. The boy, Avraham, asked Josh when he was coming home. "I realized what he really meant was when are you coming home to Lod! That is when I knew we were actually connecting with these kids. We were indeed making a difference," Josh shares.

Over the last six years, the Fulda Foundation has begun supporting a pre-army program for Israeli youth. The program, Derech Eretz, brings at-risk youth and disadvantaged teens to a resident post-high school program where they develop life skills and learn self-reliance and advanced education to prepare them for their mandatory military service. In Israel, quality military service is a key factor in enabling social mobility; the more elite assignment

you receive for your service, the better your path for future life success. By facilitating higher level military service for these disadvantaged youth, Derech Eretz is able to guide them in a better direction, especially at a time when they are making critical decisions that will impact their future. The program combines leadership training, classroom studies, outdoor training and community service.



I CAN HONESTLY SAY THAT THE WORK WE ARE SUPPORTING IN ISRAEL IS CREATING A SOCIETY OF IMPROVED TOLERANCE.



"A great example of the amazing work they do was a young Russian teen who was involved in local gangs and had woken up in hospital with knife wounds after a fight at a local park. This teen, given his skill set and test scores, was set to become a truck driver before meeting the founders of Derech Eretz. After completing the Derech Eretz program, he improved his test scores and qualified to become an elite paratrooper! By guiding these youth in a more advantageous direction for their own future, we are changing the trajectory of not only the individual but their entire family," Josh shares.

Today, Josh and the Fulda Foundation raise money in the Denver area to secure scholarships for Derech Eretz participants in hopes of making a difference in the world, one individual at a time. As a continued commitment, The Yeddis Group contributes a portion of each of their closed transactions towards these scholarships and is on track to be able to fund at least three additional at-risk youth this year.

"I can honestly say that the work we are supporting in Israel is creating a society of improved

tolerance. For each scholarship, we are changing the path of one Israeli youth's entire adult life. We are truly fulfilling the Jewish value of leaving a place better than when we found it."

Josh Yeddis is a Denver native and an associate broker with The Yeddis Group at COMPASS, which he operates with his mother, Fran Yeddis. Their shared philanthropic outlook translates into their business, where they strive to be ambassadors who truly want the best for their clients and serve as a welcoming presence in the community.

"To me, life is about finding happiness within yourself and your community while giving back to the world around you. There really is no better feeling than helping someone else in need," Josh says.

To support the work of the Fulda Foundation or learn more, please visit <http://fuldafoundation.org/>. To learn more about Derech Eretz, please visit <https://derecheretz.org.il>.

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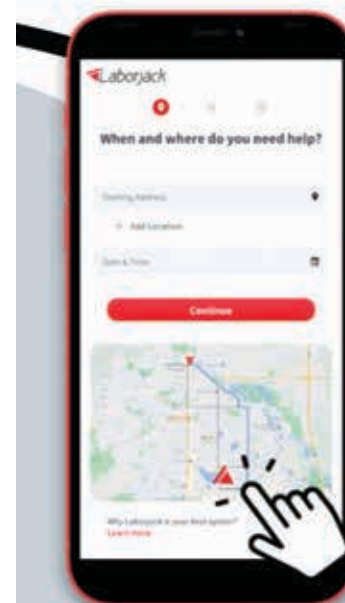
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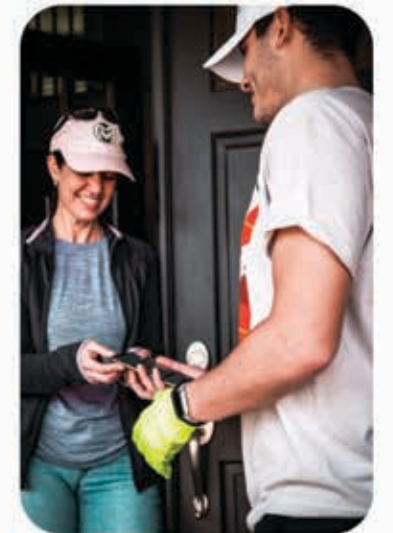
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Henry Adams

Photos by Merne Judson | By Chris Menezes

Henry Adams can attribute much of his success in real estate to staying true to himself, trusting the process, carving out a niche and working harder than everyone around him. The niche Henry carved for himself as the co-owner of Altitude Property Group, a small boutique firm that focuses on investment-based realty, relates directly to who he is and the things he's always had a passion for, going back to childhood.

"I have always had a natural curiosity for investments in general," explains Henry. "At the age of 8, I was mowing lawns in my parents' neighborhood and investing my earnings into the stock market through a junior account. By the time I was in high school, I was able to buy my own car and have some money left over."

Henry kept up his investing and, by his early 20s, bought his first home/investment property — an REO from the bank. After realizing a profit in the home, he instantly recognized the transformative power of owning and investing in real estate.

And that was all it took. He applied to real estate school, obtained his license in 2009, and was hooked.

"After working with my first few clients, I quickly realized I was helping others while cultivating lasting relationships. It was a perfect fit. I have always had a genuine desire to connect with people and wanted a job that allowed me to socialize while I earned my way," he explains.

Henry clearly had a natural disposition for real estate. After getting started at such a young age, he knew he wanted to continue pursuing the industry in some capacity. Yet the real pusher for him to find his niche was when he started a family with his wife, Kristina. With little ones to provide for, he found himself working harder than he ever had before. Failure was never an option.

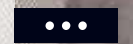
"I give credit to my little humans and my wife for my success," he says. "Because of them, I learned patience and focused on centering ethics and core values in every deal."

"Never underestimate doing the right thing," he continues. "The more productive you become in this market, the smaller it gets, and treating others the way you want to be treated goes a long way. After all, relationships are everything and dreams are realized through hard work and perseverance."

Part of the reason Henry decided to open his own brokerage company, Altitude Property Group, in 2018 was so he could have the freedom to craft his trade in the exact way he felt helped his clients the best.

Today, Henry is most passionate about helping people buy and invest in real estate. Whether it's their first home or 10th home, he loves teaching the ins and outs of ground-up development and prides himself on his ability to identify market dislocations and expose his clients to amazing opportunities.

In fact, in addition to being a broker, Henry is an active developer across multiple classes of real





“

AFTER WORKING WITH MY FIRST FEW CLIENTS, I quickly realized I was helping others while cultivating lasting relationships. It was a perfect fit.



estate, developing residential and industrial properties. As a top-producing broker, he can identify investment opportunities and quality assets. He's even been able to involve some of his client base in these opportunities, which have been very successful for everyone involved.

"Helping others gain financial freedom through buying real estate is very fulfilling. I have many clients that have built up portfolios that have provided them with enough residual cash flow to focus on their dreams, or simply provide them with financial security," says Henry.

When he boils it down, Henry is grateful that real estate gives him the framework to enact positive change in people's lives and give back to his community. He and his wife, Kristina, who is also a REALTOR® and an interior designer, focus much of their philanthropy on Denver Christian, where their children, Addi, Henry and Arthur, attend and will be attending school. Henry also helps coach his kids' sports teams.

Outside of real estate, Henry loves skiing, mountain biking and golf. He also loves traveling and exploring different cultures, often spending

family vacations off-grid in local communities where they can experience cultural nuances. While Henry enjoys his off time, there are few things that compete with real estate for him.

"Real estate is no longer my job. It is my passion," he says. "I am thankful every day I wake up and go to work. It keeps me motivated knowing that I will continue to learn and cultivate meaningful relationships with my clients. In the end, I just want to be remembered as a wonderful husband and father, loyal friend and a trusted real estate advisor."



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CHELSEA JEAN

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COACHING + CONSULTING

As the famous adage goes, “Communication is key to the success of any business.” Just how well do we communicate with one another on average? Turns out, human communication has quite a bit of room for improvement in just about every setting. Fortunately, Chelsea Griffith has the mighty skills and tools to help agents, teams and businesses make headway in solving this conundrum.

Chelsea bases her work in the field of emergentics, a unique tool she applies to develop consulting plans for clients. The system stems from the concept that life experiences along with genetics shape a person’s outlook on situations and preferences for how a person ultimately thinks, behaves and communicates.

“When I was first approached with the concept, I skeptically tried it out on myself first. I was hooked on using it in my practice once I noticed how much better I was able to work and communicate with others. I truly believe when you receive an emergentics profile, it provides you with a window into having better connections, collaborations and

teamwork, both at home and in the workplace,” Chelsea shared. “When you receive a profile and debrief with me and begin to know yourself and this tool better, you can start to flex to others based on what you are seeing from their behavior and thinking preferences.”

Chelsea Jean Consulting trains corporations, small business owners, sales teams, real estate teams and management teams on how to better understand themselves and their employees. Clients learn how to form productive teams based on how each team member individually thinks and behaves. Managers are able to recognize how their employees are wired and how to effectively communicate with individual team members most successfully.

Each participant learns: How does a person appreciate getting information delivered to them? For example, do they speak 20,000 words a day or 3,000? How do you best approach a person so you are not overpowering the conversation? How can you build better cooperation with your coworkers?

Large and small real estate teams, investment bankers, title companies and mortgage brokers learn how their profiles work with other team members and their clients. Teams are able to talk openly about areas of improvement for communication and each team member’s area of greatest strength.

“My workshops are available wherever you may work and communicate with people,” she says. Workshops can be led in person or virtually, depending on a company’s preference.

Once the world shut down in response to the COVID-19 pandemic in 2020, Chelsea’s use of emergentics took a pivot and became incredibly

- useful in a completely new way for teams — the best way to effectively communicate with each other behind a screen.

“Interactions became completely foreign in this new virtual environment, and truly knowing how to communicate with someone you work with became very isolating. We have all had to relearn how to clearly and effectively communicate and collaborate in our abruptly transformed world.”

With the new hybrid model of work today and most likely well into the future, Chelsea’s newest offering is a workshop titled “A Meeting of the Minds,” which works to create an engaging, productive workplace culture.

Meeting of the Minds workshops include:

1. An overview of emergentics and the principles behind the thinking and behavioral attributes you have
2. An in-depth training about your innate strengths through your preferred ways of thinking and behaving
3. Applications to use in work and life
4. An understanding about what your behavioral attributes are and what most people will FIRST see about you
5. Discovering the ways you think that can be mysterious to others
6. Receiving your own Custom Narrative Report with your personal results



“MY WORKSHOPS ARE AVAILABLE WHEREVER YOU MAY WORK AND COMMUNICATE WITH PEOPLE.”



Chelsea has her M.S.W. and a K-12 principal’s license. After 10 years of working in a school environment as a social worker, Chelsea began applying her expertise toward coaching new mothers on the joys and struggles of parenthood. As a new mom herself, she recognized the challenges of raising her own children while also helping other children and balancing everything else that comes with motherhood. “Raising children can be very isolating for mothers. It is so much nicer to stand beside one another and have fun in the process.”

She set out to help mothers along their journey of motherhood while also helping their adolescent children. The Happiest Mama on the Block 5280 was born on the idea that it takes a village to raise children AND raise other mothers up. Through utilizing emergentics, Chelsea successfully helped mothers, students, teachers and parents learn more effective communication skills.

“I am a true case in point. I had my husband take this assessment ... probably at one of those times where I needed to figure out what was wrong with him because it definitely wasn’t me. And what I learned was incredibly insightful. The two of us had repeat arguments over



specific things. What we learned was that neither of us had a preference for one of the same areas. We were able to use our profiles to understand something so simple and then work on that together. The tool is truly powerful when you feel like you need answers to why something isn’t working. The results are able to tangibly show you the crux of a problem and what you can improve upon to reach successful resolution.”

Whether you are a business owner, co-owner, team leader, manager or assistant, Chelsea Jean Consulting is available to help you develop a better understanding of your coworkers and build better cooperation and communication, helping you locate your business’s key to success.

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LIVING & LOVING THE MEDITERRANEAN DIET

Goodbye, unhealthy habits, and hello to making redeeming nutritional choices. According to U.S. News and World Report's team of expert panelists, the Mediterranean diet is the top diet for Americans in terms of health benefits, ease, and weight-loss potential. Let's delve more into the details of this nourishing diet.

The Mediterranean diet pyramid is an excellent place to start. The pyramid features fruits, vegetables, whole grains, beans, nuts, legumes and seeds, herbs and spices, and olive oil as the foundational elements upon which every meal should be built. Beyond those key ingredients, fish and seafood should be consumed at least twice weekly and poultry, eggs, cheese, and yogurt in moderation. Save sweets, white rice and pasta, butter, and red meat for special occasions. Feel free to enjoy a glass or two of quality red wine daily, as long as your doctor is on board; moderate wine drinking can increase longevity and reduce the risk of cardiovascular disease.

Most importantly, the Mediterranean diet is about more than just food; it's a lifestyle, a mindset shift. Beyond healthy eating, it encourages people to be more active every day and to enjoy food to its fullest in the company of friends and family. Taking time to savor meals allows you to appreciate your food and its flavors and origins deeply and tune in to the body's fullness cues.

With noteworthy health benefits like increased lifespan, improved brain function, decreased risk of obesity, heart disease, and diabetes, lower blood pressure and LDL cholesterol, and better fertility — not to mention, more flavorful and satisfying meals — adopting Mediterranean diet principles can offer quite a payoff!





The Williams Team at Spire was phenomenal to say the least. They were informative, kind, knowledgeable, and made the process of buying a house a breeze! The team worked like a well oiled machine and any questions we had/quotes we needed were prepared and answered immediately.



The Williams Team prides itself on having accessible knowledge paired with intricate strategy – quoting rates and payment is a very small portion of our job as we see it. We're not the one size fits all, pick a rate lender; we're advisors. We believe that loans are like fingerprints and everyone is different.



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ACCOUNT EXECUTIVE MONTHLY SPOTLIGHT

Q&A WITH

JENNY GILBREATH



JENNY.GILBREATH@CANYONTITLE.COM

WHERE IS YOUR FAVORITE VACATION SPOT?

Sweden. This is a very special place for me and I still have family and friends there. There are so many things to do and so many beautiful places to see. The best time to go is in the Summer when the days are long, and the nights are short.

WHAT ARE SOME THINGS YOU LOVE ABOUT LIVING IN COLORADO?

I love spending time with my family outdoors, skiing, ride my mountain bike, hiking and being on and in the water. There are also so many local breweries and restaurants to explore and enjoy with friends.

WHAT DO YOU ENJOY MOST ABOUT YOUR JOB?

I have been part of our industry for over 20 years and have had the opportunity to work with many successful real estate agents, lenders, and other industry professionals. I continue to learn from so many and love our industry so much. I enjoy connecting, building relationships, adding value and being a resource to my clients. What I enjoy most is building long-lasting relationships and partnerships that will add to the success of my clients.

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TOP 25 TEAM STANDINGS

Teams Closed Transactions Jan. 1–July 31, 2022

Rank	Team	Office	Buy	List	Total	Total Volume
1	Trelora Realty Team	TRELORA Realty, Inc.	8.0	192.0	200.0	119,298,155
2	iMPACT Team	Your Castle Real Estate Inc	69.0	72.0	141.0	90,536,395
3	The Bartic Group	Keller Williams Integrity Real Estate LLC	87.0	42.0	129.0	83,533,500
4	THE ROWLEY GROUP	Coldwell Banker Realty 44	2.0	109.0	111.0	70,496,232
5	Trish Bragg and Maggie Armstrong	LIV Sotheby's International Realty	12.0	11.0	23.0	69,945,363
6	EMPOWERHOME Team	Keller Williams DTC	27.0	60.0	87.0	66,173,702
7	Kevin Garrett and Matthew McNeill	Kentwood Real Estate City Properties	11.0	57.0	68.0	63,889,122
8	Team Lassen	MB TEAM LASSEN	34.0	66.0	100.0	63,711,846
9	The Dixon Group	Keller Williams DTC	72.0	34.0	106.0	55,806,680
10	Abell To Sell	Compass - Denver	25.0	26.0	51.0	54,512,187
11	Helm, Weaver, Helm	Compass - Denver	13.0	17.0	30.0	54,396,135
12	The DiVito Dream Makers	RE/MAX ALLIANCE	26.0	32.0	58.0	44,546,000
13	The Real Estate Experts	RE/MAX Professionals		55.0	55.0	44,105,127

Rank	Team	Office	Buy	List	Total	Total Volume
14	The Griffith Home Team	RE/MAX Professionals	4.0	67.0	71.0	42,373,417
15	Vesta Homes	KENTWOOD REAL ESTATE DTC, LLC	15.0	19.0	34.0	33,755,255
16	The Blank and Bingham Team	The Agency - Denver	14.0	19.0	33.0	33,397,672
17	Team Front Range	Keller Williams Realty LLC	1.0	57.0	58.0	33,040,438
18	The Alan Smith Team	RE/MAX Professionals	9.0	30.0	39.0	32,845,000
19	Denver's Top Team	Kentwood Real Estate Cherry Creek	16.0	14.0	30.0	32,550,612
20	Troy Hansford Team	RE/MAX Professionals	15.0	33.0	48.0	32,425,201
21	The Highland Team	Compass - Denver	2.0	69.0	71.0	32,148,503
22	The Awaka Group	Keller Williams Realty LLC	19.0	38.0	57.0	30,717,200
23	Tupper's Team	Madison & Company Properties	10.0	21.0	31.0	29,786,900
24	TEAM KAMINSKY/ DOELL	LANDMARK RESIDENTIAL BROKERAGE	14.0	25.0	39.0	29,328,473
25	Kimberly Austin Properties	Keller Williams Integrity Real Estate LLC	22.0	17.0	39.0	28,725,900

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Mick D. - Google review 6/22/22



"Clear and courteous communication. On time for the appointment. Diagnosed issues and provided valuable recommendations for fixing them."

Hafez B. - Google review 6/12/22



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MAINTENANCE

TOP 200 STANDINGS

Individuals Closed Transactions Jan. 1–July 31, 2022

*Please note these numbers also include Internet Buyers, Home Builders, and Discount Brokerages.

Rank	Agent	Office	List	Buy	Total	Total Volume
1	Feras Rachid	Opendoor Brokerage LLC	414.0	7.0	421.0	242,280,955
2	Tom Ullrich	RE/MAX Masters Millennium	248.5	4.0	252.5	174,334,553
3	Austin Edwards	Zillow Homes, LLC	297.0		297.0	154,337,102
4	Josh Behr	LIV Sotheby's International Realty	32.0	24.0	56.0	133,112,098
5	Courtney Wilson	RE/MAX Masters Millennium	127.0	3.0	130.0	93,066,237
6	Anne Dresser Kocur	LIV Sotheby's International Realty	28.0	31.0	59.0	78,787,970
7	Robert Jones	OfferPad Brokerage	129.0	1.0	130.0	70,794,817
8	Kerrie Young	Kerrie A. Young (Independent)	120.0		120.0	69,862,218
9	Shaunna Berrian	D.R. Horton Realty, LLC	101.0		101.0	68,150,133
10	Boris Klein	A+ LIFE'S AGENCY	0.5	107.5	108.0	63,971,150
11	David Heisler	Atlas Real Estate Group		116.0	116.0	59,149,214
12	Jason Cummings	Compass - Denver	30.0	22.0	52.0	58,329,893
13	Jodi Bright	D.R. Horton Realty, LLC	93.0		93.0	55,073,073
14	Jessica Northrop	Compass - Denver	14.5	26.0	40.5	49,540,996
15	Lori Abbey	Compass - Denver	25.5	30.5	56.0	46,864,836
16	Todd Baker	Richmond Realty Inc	68.0		68.0	46,223,994
17	Jeffrey Plous	Hatch Realty, LLC	19.0	21.0	40.0	46,036,000
18	Scott Rodgers	Bungalow Living Brokerage, LLC	1.0	48.5	49.5	45,157,617
19	Vivi Gloriod	HomeSmart	38.5	25.0	63.5	42,039,590
20	Leigh Wilbanks	Compass - Denver	15.0	19.0	34.0	42,014,795
21	Chris Calicchia	MB BELLISSIMO HOMES	53.0	10.0	63.0	41,477,000
22	Eva Stadelmaier	RE/MAX Professionals	19.0	17.0	36.0	40,899,500
23	Piyush Ashra	MB Vibrant Real Estate, Inc	13.0	40.0	53.0	40,756,198
24	Mckinze Casey	LIV Sotheby's International Realty	10.0	22.5	32.5	40,750,576
25	Jackie Stratton	Keller Williams DTC	25.5	32.0	57.5	40,115,990
26	Louie Lee	Coldwell Banker Realty 24	13.0	4.0	17.0	39,775,161
27	Linda Behr	LIV Sotheby's International Realty	9.0	3.0	12.0	38,311,000
28	Jonathan Makolondra	Your Castle Realty LLC	0.5	75.5	76.0	38,299,785
29	Kim Kronenberger	RE/MAX Professionals	31.0	18.5	49.5	37,871,000
30	Stacie Chadwick	LIV Sotheby's International Realty	14.0	8.0	22.0	37,483,510
31	W Garrett Jones	JDI INVESTMENTS	38.0	18.0	56.0	35,984,427
32	Elizabeth Richards	LIV Sotheby's International Realty	15.5	10.0	25.5	35,768,145
33	James Callahan	Opendoor Brokerage LLC		64.5	64.5	35,564,027

Rank	Agent	Office	List	Buy	Total	Total Volume
34	Peter Blank	Milehimodern	8.5	9.5	18.0	35,479,750
35	Stuart Crowell	LIV Sotheby's International Realty	7.0	21.0	28.0	35,305,506
36	Jennifer Apel	Compass - Denver	25.5	7.5	33.0	34,262,611
37	Ian Wolfe	LIV Sotheby's International Realty	5.5	7.5	13.0	33,826,026
38	Susie Dews	Compass - Denver	7.0	6.0	13.0	32,925,000
39	Douglas Kerbs	LIV Sotheby's International Realty	4.0	3.0	7.0	32,525,000
40	Jim Rhye	Kentwood Real Estate Cherry Creek	6.0	4.0	10.0	32,095,000
41	Kristin Harris	Milehimodern	10.0	16.0	26.0	31,909,300
42	Cheryl Kypreos	HomeSmart Realty		54.0	54.0	31,809,300
43	Leo Rowen	RE/MAX of Cherry Creek	40.0	5.0	45.0	31,283,372
44	Deviree Vallejo	LIV Sotheby's International Realty	23.5	4.5	28.0	31,244,005
45	Kylie Russell	LIV Sotheby's International Realty	18.5	15.5	34.0	31,163,050
46	Mauri Tamborra	RE/MAX Leaders	23.0	18.5	41.5	30,889,200
47	Christopher Bouc	LIV Sotheby's International Realty	5.5	6.5	12.0	30,866,376
48	Madison Kissel	Compass - Denver	14.0	23.5	37.5	30,515,630
49	Shannon Tiger	LIV Sotheby's International Realty	9.0	2.0	11.0	30,495,390
50	Gina Lorenzen	KENTWOOD REAL ESTATE DTC, LLC	6.0	9.0	15.0	30,443,700

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CONGRATULATIONS
to the TOP 100 realtors in the Denver Metro Area

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TOP 200 STANDINGS

Individuals Closed Transactions Jan. 1–July 31, 2022

*Please note these numbers also include Internet Buyers, Home Builders, and Discount Brokerages.

Rank	Agent	Office	List	Buy	Total	Total Volume
51	Ann Durham	LIV Sotheby's International Realty	7.0	8.0	15.0	30,430,900
52	Maria Gallucci	Compass - Denver	39.0	13.0	52.0	29,769,008
53	Jessica Lentz	eXp Realty, LLC	29.0	11.0	40.0	29,520,115
54	Casey Miller	LIV Sotheby's International Realty	12.5	12.0	24.5	28,885,771
55	Amy Berglund	RE/MAX PROFESSIONALS	15.0	12.0	27.0	28,708,019
56	Michael Kozlowski	RE/MAX Professionals	17.0	13.0	30.0	28,376,550
57	Lark Stewart	LIV Sotheby's International Realty	8.0	3.0	11.0	28,087,500
58	Brendan Moran	Madison & Company Properties	13.0	14.0	27.0	27,446,220
59	Courtney Olson	Keller Williams Advantage Realty LLC	25.0	22.5	47.5	27,391,900
60	Mariel Ross	Focus Real Estate	11.5	16.0	27.5	27,043,975
61	Steven Izzi	Redfin Corporation	42.0	1.0	43.0	26,996,575
62	Ann Kerr	KENTWOOD REAL ESTATE DTC, LLC	4.5	3.5	8.0	26,975,500
63	Lisa M. Taylor	Compass - Denver	15.0	13.0	28.0	26,571,000
64	Amy Ballain	Compass - Denver	31.5	1.0	32.5	26,124,326
65	Wilson Leonard	RealGroup	7.0	9.0	16.0	25,809,350
66	Scott Noble	Milehimodern	7.0	17.0	24.0	25,647,689
67	Tyler Dokken	Compass - Denver	10.0	6.0	16.0	25,483,500
68	Bob Kelly	KENTWOOD REAL ESTATE DTC, LLC	11.5	8.0	19.5	25,237,990
69	Angel Hernandez	Paisano Realty, Inc.	11.5	42.5	54.0	25,219,581
70	Blake O'Shaughnessy	LIV Sotheby's International Realty	4.0	4.0	8.0	24,870,000
71	Brianna Springer	Madison & Company Properties	26.5	17.5	44.0	24,736,900
72	Brett Kennedy	OfferPad Brokerage	28.5	8.0	36.5	24,581,250
73	Kevin Kestenbaum	Redfin Corporation	25.0	6.0	31.0	24,349,975
74	Dallas Dyer	Redfin Corporation	8.0	22.0	30.0	24,027,500
75	Szymon Dzienis	Your Castle Real Estate Inc	37.0	2.0	39.0	23,388,400
76	Ryan Davis	Keller Williams Real Estate LLC	22.5	9.0	31.5	23,375,862
77	Dan Strawn	RealGroup	1.0	19.0	20.0	23,309,000
78	Patti Maurer Williams	LIV Sotheby's International Realty	13.0	6.0	19.0	23,288,530
79	Audrey Will	LIV Sotheby's International Realty	6.0	3.0	9.0	23,253,700
80	Sreedhar Donthula	MB Donthula Realty Inc	10.0	23.0	33.0	23,174,948
81	Tim Aberle	Thrive Real Estate Group	17.0	13.0	30.0	23,170,190
82	Elise LoSasso	The Agency - Denver	10.0	12.0	22.0	22,767,000
83	Tina Christensen	The Agency - Denver	9.0	8.0	17.0	22,613,777
84	Bryon Horvath	Wild & Mild Homes LLC	5.0	3.0	8.0	22,480,100

Rank	Agent	Office	List	Buy	Total	Total Volume
85	Elaine Stucy	LIV Sotheby's International Realty	7.0	5.0	12.0	22,446,524
86	Lori Fontyn	Coldwell Banker Realty 56	33.0	3.0	36.0	22,430,102
87	Sergio Nazzaro	8z Real Estate	10.0	25.0	35.0	22,428,500
88	Jeff Hendley	Compass - Denver	4.5	1.0	5.5	22,390,925
89	Holly Carpenter	LIV Sotheby's International Realty	8.0	3.0	11.0	22,378,000
90	Lisa Cramer	Camber Realty, LTD	6.5	11.5	18.0	22,336,860
91	Michelle Buhner	Madlom Real Estate	14.0	15.0	29.0	22,294,600
92	Carolyn Kenney	HomeSmart	11.0	26.0	37.0	22,289,400
93	Michael T. Mahoney	Compass - Denver	8.0	10.0	18.0	22,276,122
94	Jeffrey Grob	Homie	30.5	1.0	31.5	22,143,140
95	Jill Samuels	Compass - Denver	7.5	26.0	33.5	22,092,117
96	Jon JD Dahl	MB JD AND ASSOCIATES	21.0	9.0	30.0	22,027,150
97	Melody Switzer	Colorado Home Realty	13.0	20.0	33.0	21,901,500
98	Wanda Ford	LIV Sotheby's International Realty	4.5	9.5	14.0	21,758,400
99	Kathlene Weaver	RE/MAX Professionals	27.0	7.0	34.0	21,729,054
100	Molly Weiss	LIV Sotheby's International Realty	3.5	7.0	10.5	21,618,000

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TOP 200 STANDINGS

Individuals Closed Transactions Jan. 1–July 31, 2022

*Please note these numbers also include Internet Buyers, Home Builders, and Discount Brokerages.

Rank	Agent	Office	List	Buy	Total	Total Volume
101	Carrie Hill	ROCKY MOUNTAIN REAL ESTATE INC	41.0	2.0	43.0	21,506,328
102	Janie Stoddard	Coldwell Banker Global Luxury Denver	8.0	12.0	20.0	21,429,750
103	Jack O'Connor	The Denver 100 LLC	7.0	7.5	14.5	21,314,552
104	Jennifer Heineman	Buy-Out Company Realty, LLC	46.0		46.0	21,308,130
105	Gary Johnson	Redfin Corporation	8.0	20.0	28.0	21,251,807
106	Courtney Ranson	Milehimodern	7.0	7.0	14.0	21,190,061
107	Eric Weins	Urban Modern Realty, LLC	51.0		51.0	21,136,911
108	Christine Gulley	Colorado Home Realty	18.0	8.0	26.0	21,097,079
109	Joshua Larsen	Keller Williams Integrity Real Estate LLC	18.0	17.5	35.5	21,047,400
110	Taylor Lawton	LIV Sotheby's International Realty	8.0	9.5	17.5	20,998,720
111	Andy Potarf	Redfin Corporation	34.5	4.0	38.5	20,929,955
112	Nicole Scholle	LIV Sotheby's International Realty	7.0	10.5	17.5	20,841,209
113	Batey McGraw	DFH Colorado Realty LLC	31.0	1.0	32.0	20,801,839
114	Marilyn Dana	Coldwell Banker Global Luxury Denver	6.0	5.0	11.0	20,793,000
115	Bret Weinstein	Guide Real Estate	18.5	10.5	29.0	20,760,500
116	Martin Mata	Redfin Corporation	19.0	7.0	26.0	20,721,600
117	Susan Smyle	RE/MAX Professionals	16.5	6.0	22.5	20,549,500
118	Heather Kirchhoff	HK Real Estate	10.0	10.0	20.0	20,495,902
119	Jenny Usaj	USAJ REALTY	16.5	9.0	25.5	20,402,122
120	Jesse Kornblum	Compass - Denver	6.5	21.5	28.0	20,351,408
121	Steve Thayer	Keller Williams Action Realty LLC	17.0	7.5	24.5	20,223,901
122	Hunter Hinson	Keller Williams Realty Downtown LLC		38.0	38.0	20,086,998
123	Nicki Thompson	RE/MAX Alliance - Olde Town	13.5	15.5	29.0	20,010,850
124	Jessica Johnson	REDT LLC	27.0		27.0	19,978,878
125	Heather Reed	RE/MAX Professionals	9.0	18.0	27.0	19,943,400
126	Christina Good	LoKation Real Estate	1.0	4.0	5.0	19,909,500
127	Kyle Baseggio	The Agency - Denver	5.0	27.0	32.0	19,721,370
128	Chuck Wahlen	Wahlen Properties	4.5	5.0	9.5	19,719,235
129	Maria Vitale	LIV Sotheby's International Realty	17.0	7.5	24.5	19,472,704
130	Jaryd Takushi	Aloha Real Estate LLC	11.0	9.0	20.0	19,388,008
131	Kendra Lanterman	West and Main Homes Inc	16.0	10.0	26.0	19,320,595
132	Carla Bartell	Corcoran Perry & Co.	5.0	10.0	15.0	19,314,000
133	Jim Romano	RE/MAX Professionals	8.0	9.0	17.0	19,295,844
134	Tim Wade	Keller Williams Advantage Realty LLC	22.0	6.0	28.0	19,259,001

Rank	Agent	Office	List	Buy	Total	Total Volume
135	Lina Krylov	Madison & Company Properties	19.5	14.0	33.5	19,249,223
136	Jennifer Stenbak	8z Real Estate	18.0	14.0	32.0	19,193,146
137	Mark Callaghan	Coldwell Banker Global Luxury Denver	23.0	4.0	27.0	19,121,500
138	Susie Wargin	RE/MAX Alliance	14.0	17.0	31.0	19,098,900
139	Ashlie Woods	LEONARD LEONARD & ASSOCIATES	12.0	11.0	23.0	19,033,775
140	Kate Kazell	West and Main Homes Inc	5.0	25.0	30.0	18,980,922
141	Jackie White	Your Castle Real Estate Inc	8.5	10.0	18.5	18,875,044
142	William Watson	Your Home Sold Guaranteed Realty	22.0	2.0	24.0	18,870,663
143	Mary Gerwin	Porchlight Real Estate Group	7.5	4.0	11.5	18,762,000
144	Jack Urbano	Milehimodern	7.0	6.0	13.0	18,746,500
145	Michelle Ziesch	Orchard Brokerage LLC	12.5	16.0	28.5	18,729,200
146	Andrea Bell	Kentwood Real Estate Cherry Creek	8.0	6.0	14.0	18,703,000
147	Mary Jane Ogle	eXp Realty, LLC	12.0	7.0	19.0	18,688,481
148	Terry Utzinger	RE/MAX ALLIANCE	19.0	2.0	21.0	18,650,110
149	Nadia Hrovat	Keller Williams DTC	9.0	14.0	23.0	18,613,200
150	Michelle Seward	LIV Sotheby's International Realty	6.0	9.5	15.5	18,449,255

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TOP 200 STANDINGS

Individuals Closed Transactions Jan. 1–July 31, 2022

*Please note these numbers also include Internet Buyers, Home Builders, and Discount Brokerages.


Rank	Agent	Office	List	Buy	Total	Total Volume
151	Tracy Molleur	Keller Williams Foothills Realty, LLC	10.0	4.0	14.0	18,375,100
152	Sarah Nolan	Compass - Denver	11.5	11.5	23.0	18,275,600
153	Celeste Ballerino	RE/MAX of Cherry Creek	9.0	8.0	17.0	18,260,500
154	Grant Muller	Compass - Denver	21.5	2.0	23.5	18,197,568
155	Paul Taliercio	Redfin Corporation	26.0	5.0	31.0	18,170,500
156	Elizabeth Owens	RE/MAX ALLIANCE	14.0	4.0	18.0	18,117,500
157	Justin Hawkins	Homie	26.0	1.0	27.0	18,088,000
158	Ashley Faller	Focus Real Estate	9.5	12.0	21.5	18,020,888
159	Carmelo Paglialunga	Milehimodern	13.0	1.5	14.5	17,856,917
160	David DiPetro	Compass - Denver	7.0	11.0	18.0	17,837,499
161	Amy Bergan	Colorado Home Realty	11.0	13.0	24.0	17,740,000
162	Josh Steck	KENTWOOD REAL ESTATE DTC, LLC	4.0	12.0	16.0	17,702,500
163	Jackie Garcia	RE/MAX Professionals	12.5		12.5	17,698,600
164	Kim Norton	Kentwood Real Estate Cherry Creek	7.0	5.0	12.0	17,639,500
165	John Zuckert	Milehimodern	3.0	6.5	9.5	17,633,500
166	Elaine Chen	Brokers Guild Real Estate	17.0	12.5	29.5	17,616,415
167	Jon Mottern	Compass - Denver	9.0	14.0	23.0	17,539,658
168	Stephanie Collins	Redfin Corporation	7.0	17.0	24.0	17,531,906
169	Jordan Terrell	Real Broker LLC	15.5	13.5	29.0	17,503,300
170	Chad Nash	Nash & Company	17.0	18.0	35.0	17,478,185
171	Corrie Lee	Milehimodern	9.0	6.0	15.0	17,455,450
172	Anne Singleton	Porchlight Real Estate Group	5.0	17.5	22.5	17,410,499
173	Renee O'Lear	8z Real Estate	7.0	14.0	21.0	17,337,700
174	Victoria Macaskill	DENVER HOMES	12.0	10.0	22.0	17,336,000
175	Bobby Reginelli	MODUS Real Estate	5.5	17.0	22.5	17,334,181
176	Heidi Wendling	Your Castle Real Estate Inc	6.0	10.5	16.5	17,308,000
177	Kelli Anderson	Berkshire Hathaway HomeServices Elevated Living RE	6.0	4.0	10.0	17,272,000
178	Jayson Holland	LISTINGS.COM	13.0	12.0	25.0	17,155,325
179	Kailee Ackerman	Focus Real Estate	9.5	8.0	17.5	17,129,626
180	Eric Grauberger	Compass - Denver	5.0	2.0	7.0	17,088,500
181	Todd Markus	KENTWOOD REAL ESTATE DTC, LLC	7.0	8.0	15.0	17,061,767
182	Jennifer Sims	Berkshire Hathaway HomeServices Colorado Real Estate, LLC - Englewood	5.0	16.0	21.0	17,047,760
183	Jason Reynolds	RE/MAX Professionals	16.0	10.0	26.0	17,030,400
184	Meg Pitkin	Compass - Denver	4.5	18.0	22.5	17,021,750

Rank	Agent	Office	List	Buy	Total	Total Volume
185	Brook Willardsen	Madison & Company Properties	2.0	19.0	21.0	16,992,500
186	Karen Brinckerhoff	KENTWOOD REAL ESTATE DTC, LLC	6.0	6.0	12.0	16,949,425
187	Euan Graham	eXp Realty, LLC	12.5	7.0	19.5	16,919,500
188	Steve Nickerson	Keller Williams Executives	12.5	12.5	25.0	16,917,389
189	Andrew Abrams	Guide Real Estate	8.5	13.5	22.0	16,869,270
190	Kalee Davis	Heritage Marketing LLC	7.0	3.0	10.0	16,866,926
191	Carolyn Dooling	Compass - Denver	9.0	11.0	20.0	16,860,560
192	David Novak	RE/MAX Professionals	17.0	5.0	22.0	16,850,100
193	Yafei Yang	Brokers Guild Real Estate	8.0	13.0	21.0	16,809,500
194	Karen Miller	RE/MAX Professionals	8.0	11.0	19.0	16,723,782
195	Bill Zhang	Forever Home Real Estate LLC	10.0	14.0	24.0	16,682,871
196	Joan Pratt	RE/MAX Professionals	6.0	6.0	12.0	16,678,900
197	Heather Pikas	Dwell Denver Real Estate	12.0	13.0	25.0	16,659,990
198	Tony Martinez	Brokers Guild Real Estate	12.5	19.5	32.0	16,636,975
199	Mark Baker	Equity Colorado Real Estate	6.0	16.0	22.0	16,634,500
200	Steven Beam	RE/MAX Alliance	8.0	8.0	16.0	16,557,500

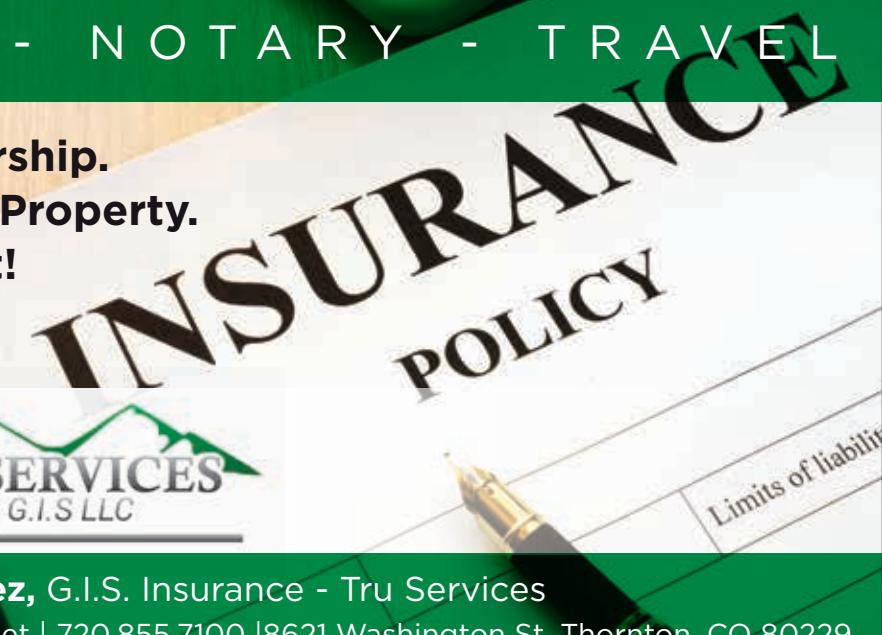
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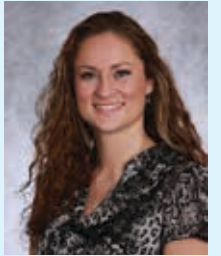
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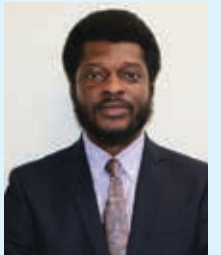
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